

# Assignments and Evaluations

Sometimes instruction isn't enough. Every once in awhile you have to be willing to look at yourself, your patterns and your beliefs and see if they mesh with what you're hoping they will.

The assignments below might seem trivial initially, but they just might bring great insight to your life. Insight brings clarity, and at that point you're ready to work towards change. You have to believe you can do this. Remember two things. One, excuses are for people who aren't serious about achieving their dreams; this isn't you, otherwise you wouldn't be doing this. Two, once you remove fear, uncertainty and doubt from your mind, you can do and be anything you want to be.

There are only 20 questions, and they'll require either short or long answers; it's up to you most of the time. Let's see how you do:

**1. List 5 things that are the most important things in your life.**

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**2. Based on your list above, put in order the time you give to each one. If these two lists don't mesh, think about what you might need to do to put things in order.**

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**3. List 5 of your best friends.**

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4. List the amount of time you spend or talk to those friends.

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5. List which friends you'd ask to tell you the truth about your behavior. Anyone you list, you have to ask them and ask them to be honest.

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6. List any of your friends that you believe would work with you as their leader. Anyone you list, ask them if this is true.

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7. List the people in your life who you believe would support you in any business endeavor you undertook, both family and friends.

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8. If there are people you believe are your friends that you couldn't list, are they really the friends you think they are? Write down why you wouldn't ask them.

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9. If you told your friends and family you were quitting your job to start your own business, how many of them wouldn't try to talk you out of it? List them.

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10. Not including children, have you uttered hurtful words that ever made anyone cry? If so list 5 of them.

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11. Were any of the people employees who reported to you? If so (unless you were terminating them), list them.

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12. Did you feel justified in doing it? If not, write down why, then decide if what you wrote is a valid reason.

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13. Do you feel it's legitimate to use bad language at work? If your employees were to use the same language towards you or your customers, would you still feel the same?

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14. If your superiors used the same language towards you, or treated you the way you treat others, would you be okay with it? Be truthful here.

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15. Do you have a successful track record as it pertains to employee relationships? If so, list 3 reasons why; if not, list 3 reasons why not.

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16. Is there anyone at work who you think considers you a jerk? If so, list them, then write down whether you care or not and why.

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17. Have you read my book Embrace The Lead yet? If so, did you learn anything? If not, what do you think that tells you about yourself?

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18. Would you work for yourself? Why or why not?

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19. Did you really do this assignment, or any of the others, and if not why not?

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20. Are you up to sharing any of your answers here with me and letting me evaluate them and tell you what I think? Do you believe you could take what I have to say?

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